



Serving Businesses in the Region

Delta's Mission: Delta College is a responsive, dynamic community college. We educate, inspire, challenge and support a diverse community of learners to achieve academic, professional and personal excellence.

From training a skilled and ready workforce to serving the needs of small business owners, connect to Delta College and take advantage of all we have to offer!

Challenge	Solution	Contact/Phone/Email
Workforce Development		
<i>Pre-hire training to upskill a workforce in high demand occupations</i>	Delta College Fast Start™ short-term job training programs	Jennifer Carroll, Director Corporate Services, 989-758-3617, training@delta.edu
<i>New or expanding business hiring more than 10 people seeking training funds</i>	Michigan New Jobs Training Program	Jennifer Carroll
<i>Need to identify skills and behaviors to complete tasks, provide on-the-job training, & update job descriptions</i>	Conduct an occupational analysis for the role and competencies needed	Jennifer Carroll
<i>Group of employees need to upskill in a specific area seeking hands-on lab based or classroom training</i>	Technical Training Courses including MIOSHA Organizational Development Courses	Jordan Kolm, Manager of Development Corporate Services, 989-758-3602, training@delta.edu
<i>Seeking funding help for technical training</i>	Grant Funding opportunities	Jordan
<i>Management team seeking</i>	Performance Consulting	Jordan
<i>HR & training divisions needing</i>	ELearning Development	Jordan
Small Business Development Center serving Arenac, Bay, Midland, Saginaw Counties		
<i>Starting own business</i>	DYI start up services	Small Business Development Center Great Lakes Bay Region 989-686-9597 sbdc@delta.edu 
<i>Need to price services/products</i>	Market analysis	989-686-9597
<i>Understand how to secure financing & best practices</i>	No cost coaching for expanding and new small businesses	sbdc@delta.edu

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Apprenticeships		
<i>USDOL and customized apprenticeship programs</i>	Delta College Apprenticeship Program	Harvey Schneider, Manager TTM, 989-686-9476, skilledtrades@delta.edu
Co-ops and Internships		
<i>Seeking Delta College students to expand your workforce pipeline</i>	Delta College Co-Ops and Internships, paid and non-paid	989-686-9382, studenttalent@delta.edu
Testing Center		
<i>Employees need certification and licensure testing or need a proctor</i>	Delta College Testing Center services	989-686-9782, testingcenter@delta.edu
Online Degree Programs		
<i>Employees seeking a completely online business degree or online for credit classes</i>	General management online degree program at Delta College and online classes	John Neal, Admissions Advisor, 989-686-9577, johnneal@delta.edu
Professional Development		
<i>Individual employee needs to improve computer skills or professional skill set and wants flexible time they can take the class</i>	Affordable on-line Microsoft and professional skills classes Instructor lead or self-paced. Discount to Chamber members	www.ed2go.com/delta-pro/
Career Services		
<i>Need to fill open jobs with Delta College Students</i>	Participate in job fairs and post job opportunities online at Delta College	Career Services, 989-686-9072, jobplace@delta.edu
Veterans Services		
<i>Need to connect veterans to degree and certificate programs</i>	As a Gold Status military friendly school, Delta helps secure financial aid, academic support & family assistance	Veteran's Services Office, 989-686-9479, vets@delta.edu

Seeking a Delta College speaker to attend an industry event, business roundtable or speak on a how higher education is addressing regional challenges? Contact Leanne Govitz, Director of Marketing, leannegovitz@delta.edu.